



Customer Case Study

Furfari Paving Co Ltd | Payables Time Tracking Solution

www.ahearn.com



Furfari Paving is a family owned business that started back in 1962, and the business has grown from 6 to 90 million in a very short time. Furfari is a manufacturer, supplier and installer of Hot Mix Asphalt. Their customer base includes developers, municipalities and various transportation companies across the GTA. They currently employ 85 personnel and operate 3 asphalt manufacturing plants in Markham, Mississauga and Barrie, Ontario.

Furfari's 'old' Process

Early 2009 the company General Manager approached Ahearn & Soper Inc. looking for a solution that would help them sustain control and have a better understanding of payables to their haulage contractors. On any given day during a very busy paving season, Furfari could have up to 80 trucks picking up material from one of their three manufacturing plants to be delivered to an active job site anywhere within the vicinity. Foremen from various sites would have to manually collect and sign **hundreds of bill book tickets weekly** indicating the in/out time and job location for the many trucks around the City, keeping in mind that these trucks (in operation) are employed with various contracted companies. The signed tickets would then be returned to the main office where they were manually entered into a payables accounting system. Countless number of hours were spent entering data and fixing hand-written mistakes.

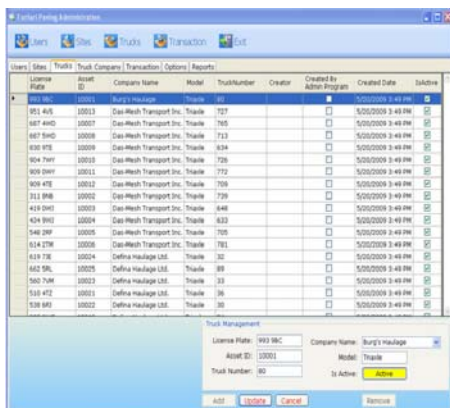
ABC HAULAGE LTD.
 123 Anyplace St
 Anywhere, Province
 Tel: 416.123.4567

Date: NOV 5 20 08
 Name: FURFARI JA

	JOB NO. Or NAME	HRS	TOTAL
MON			
TUE			
WED	<u>MARKHAM (VARIOUS SITES)</u>		
THU	<u>6:30/21/ 5:30pm</u>		
FRI	<u>JA</u>		
SAT	<u>JA</u>		
TOTAL HOURS		<u>7300</u>	

Furfari's Pain Points ...

- Foremen signing and collecting countless numbers of pay slips by the end of each week
- Hours of manual entry of time slip information into a payables accounting system
- Significant delays in processing payments to haulage partners
- Data slips that were unreadable and impossible to validate, getting lost, or not being submitted at all
- Easy manipulation of time slips, etc.



Ahearn Challenges ...

- Find a device that fits the field Supervisor's needs
- Define a solution architecture that fits their in-house IT expertise
- Build a custom application that targets their specific needs
- Design effective and user-friendly screens and work flow patterns
- Design bar coded truck asset ID cards

Ahearn Solution ...

An Ahearn designed-and-supplied solution, delivered centralized data management of all payable transactions collected, using time tracking software at all 3 plants and 10 mobile sites. The Intermec mobile devices are rugged outdoor data collection terminals with integrated cellular

radios, and scanning equipment for the scanning of the truck asset cards. These mobile devices can perform in/out transactions in the field and communicate this information back to the central database using GSM radios, allowing the Supervisors to remain in the field while synchronizing the data.

The three plant locations are live to the central database at all times allowing in/out transactions to be inserted immediately. The Administrators in the main office have the ability to add or remove new truck assets, update active job site location information, and report on completed time transactions. All incomplete time transactions are marked as 'exceptions' for quick reviewing and updating.



Note: Ahearn and Soper Inc. provide remote monitoring and technical support to the customer's plant and supervisors.

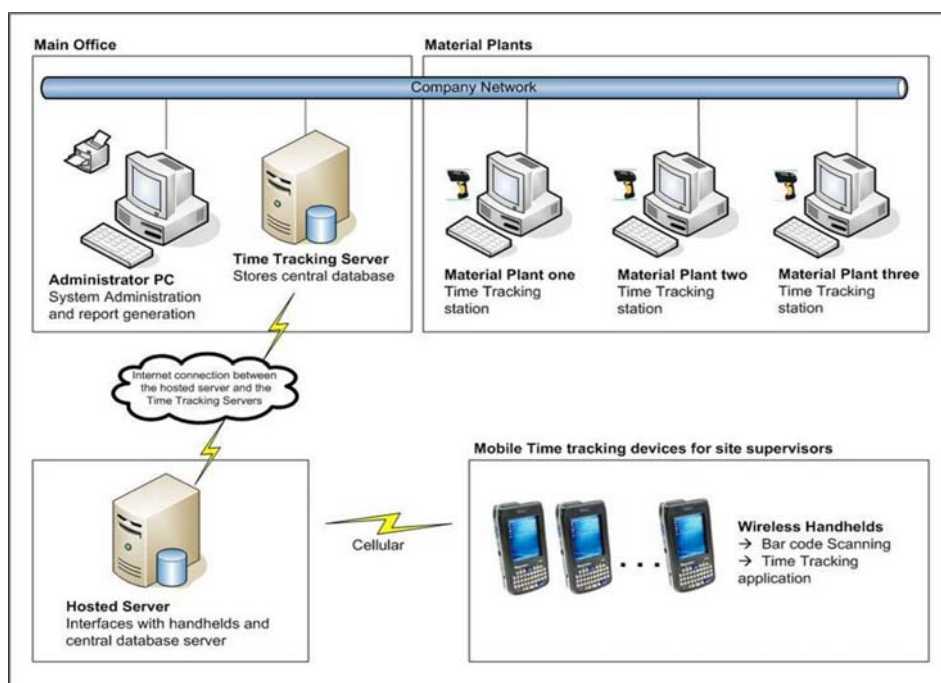


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PRODUCT SOLUTION DELIVERABLE PARTNERS ...



Office Locations

Toronto: 100 Woodbine Downs Boulevard | Toronto, ON | M9W 5S6 | 800-263-4258

Cambridge: 380 Jamieson Parkway, Unit 4 | Cambridge, ON | N3C 4N4 | 519-885-2260

Ottawa: 38 Antares Drive, Suite 110 | Ottawa, ON | K2E 7V2 | 613-226-4520

Montreal: 3375 Rue Griffith | St.-Laurent, QC | H4T 1W5 | 800-361-9584

Calgary: 2915-19th St. NE | Calgary, AB | T2E 7A2 | 800-468-7025

Edmonton: Field Service Only | 800-468-7025

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